

## **FRESNO COUNTY ZOO AUTHORITY**

### **MEETING**

**9:00 am, Wednesday, February 26, 2014**

Fresno County Employees' Retirement Association

1111 H Street, Fresno, CA 93721

(559) 457-0681

### **AGENDA**

1. Call to Order
2. Public Comments

This time is made available to receive comments from the public on matters within the Board's jurisdiction that are not on the Agenda. Attention is called to the fact that the Board is prohibited from taking any action on matters that are not on the Agenda. Members of the public are limited to three minutes to speak during Public Comments as well as for each item on the agenda. In order to accurately record the minutes, members of the public are asked to speak only from the podium. Before beginning comments, please state for the record your name and affiliation, if any.

#### 3. Consent Agenda

These matters are routine in nature and are usually approved by a single vote. Prior to action by the Board, the public will be given the opportunity to remove any item from the Consent Calendar. Items removed from the Consent Calendar may be heard immediately following approval of the Consent Calendar.

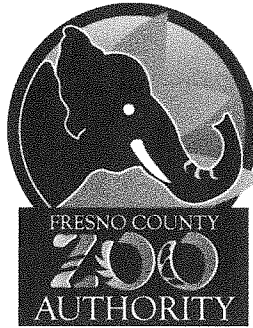
- A. Review and approve minutes of January 29, 2014
  - B. Review and approve payment of County of Fresno invoice for Professional and Specialized Services in the amount of \$5,590.43 for January 2014
  - C. Receive Treasurer's Report for January 2014
4. Receive Fresno Chaffee Zoo Director's Report
  5. Receive Fresno Chaffee Zoo Finance Director's report

6. Approve revised 2014 meeting calendar and set new meeting date(s).  
Reserved meeting dates      March 12, 2014  
   April 30, 2014  
   May 28, 2014
7. Receive staff reports
8. Chair's comments
9. Board Member comments
10. Adjourn

All supporting documentation is available for public review in the office of the Fresno County Zoo Authority, 2220 Tulare Street, 6<sup>th</sup> Floor, Fresno, 93721, during regular business hours.

For further information, please contact Catherine Crosby, Zoo Authority Coordinator, at 600-4305, email [zooauthority@co.fresno.ca.us](mailto:zooauthority@co.fresno.ca.us), or visit [www.zooauthority.org](http://www.zooauthority.org).

Requests for disability-related modification or accommodation needed in order to participate in the meeting must be made to the Zoo Authority Coordinator no later than 9:00 a.m. on the day prior to the meeting.



**FRESNO COUNTY ZOO AUTHORITY**

**MEETING**

**9:00 am, Wednesday, January 29, 2014**

Fresno County Employees' Retirement Association

1111 H Street, Fresno, CA 93721

(559) 457-0681

**ACTION SUMMARY MINUTES**

1. Call to Order

**CHAIRMAN TOSTE CALLED THE MEETING TO ORDER AT 9:00 AM. A QUORUM OF MEMBERS JOHN GRAY, GERALD LYLES, RALPH WATERHOUSE, AND THE CHAIRMAN WERE PRESENT. MEMBERS HERZOG, STRATFORD AND SWEARENGIN WERE ABSENT.**

**CHAIRMAN TOSTE ANNOUNCED AN ADDENDUM TO THE AGENDA HAD BEEN APPROPRIATELY NOTICED AND WOULD BE HEARD AFTER ITEM 6, AND THAT OFFICERS WOULD BE ELECTED TODAY.**

**AMENDED AGENDA APPROVED – GL/RW -- 4 AYES, 0 OPPOSED; MEMBERS HERZOG, STRATFORD AND SWEARENGIN WERE ABSENT.**

Nominations and election of 2014 Chair and Vice Chair

**MEMBER HERZOG WAS NOMINATED FOR CHAIRMAN BY MEMBER GRAY. APPROVED GL/JG – 4 AYES, 0 OPPOSED; MEMBERS HERZOG, STRATFORD AND SWEARENGIN WERE ABSENT.**

**MEMBER TOSTE WAS NOMINATED FOR VICE CHAIRMAN BY MEMBER GRAY. APPROVED -- RW/JG 4 AYES, 0 OPPOSED; MEMBERS HERZOG, STRATFORD AND SWEARENGIN WERE ABSENT.**

**ALTERNATE MEMBER OLIVER BAINES ARRIVED.**

2. Public Comments

This time is made available to receive comments from the public on matters within the Board's jurisdiction that are not on the Agenda. Attention is called to the fact that the Board is prohibited from taking any action on matters that are not on the Agenda. Members of the public are limited to three minutes to speak during Public Comments as well as for each item on the agenda. In

order to accurately record the minutes, members of the public are asked to speak only from the podium. Before beginning comments, please state for the record your name and affiliation, if any.

**HELD; NO COMMENTS WERE RECEIVED.**

3. Consent Agenda

These matters are routine in nature and are usually approved by a single vote. Prior to action by the Board, the public will be given the opportunity to remove any item from the Consent Calendar. Items removed from the Consent Calendar may be heard immediately following approval of Consent Calendar.

- A. Review and approve minutes of December 6, 2013
- B. Review and approve payment of County of Fresno invoice for Professional and Specialized Services in the amount of \$26,284.66 for November and December 2013
- C. Receive Treasurer's Report for November and December 2013, and the quarter ended December 31, 2013.

**APPROVED – RW/JG -5 AYES, 0 OPPOSED; MEMBERS HERZOG AND STRATFORD WERE ABSENT.**

4. Receive Fresno Chaffee Zoo Director's Report

**DIRECTOR SCOTT BARTON THANKED THE BOARD FOR THEIR SUPPORT IN MAKING 2013 A GREAT YEAR FOR THE ZOO. HE REPORTED THAT ATTENDANCE WAS 691,320, EXCEEDING BY 110,000 VISITORS THE RECORD BREAKING 2012 YEAR, AND ILLUSTRATING THE SUPPORT THE COMMUNITY HAS FOR MEASURE Z PROJECTS. THE GROUNDBREAKING FOR AFRICAN ADVENTURE, A PROJECT GENERATING TREMENDOUS EXCITEMENT IN THE COMMUNITY, WAS ON JANUARY 6. FOUR RARE MALAYAN TIGER CUBS WERE BORN JANUARY 5, AND VIEWING THEM ON A MEASURE Z-FUNDED MONITOR AT THE EXHIBIT IS VERY POPULAR. KING COBRA AND KOMODO DRAGON EXHIBITS WERE ALSO NEW IN 2013.**

**CITIZEN JOAN LEROUX ALSO ADDRESSED THE BOARD.**

5. Receive Fresno Chaffee Zoo Finance Director's report

**BRIAN GOLDMAN PRESENTED THE REPORT, INCLUDING ACCOUNTS RECEIVABLE, AND STATED THAT IT DID NOT INCLUDE END-OF-YEAR FIGURES. MEMBER LYLES ASKED FOR CLARIFICATION ON THE WATERLINE PROJECT COST.**

**CITIZEN JOAN LEROUX ALSO ADDRESSED THE BOARD.**

- 6. Receive request from Fresno Chaffee Zoo Corporation to renew Measure Z, and direct Zoo Authority staff to work with Zoo Corporation staff to bring an amended Measure Z ordinance to the Authority Board for a first hearing at the next meeting

**MR. BARTON UPDATED THE BOARD ON THE PROCESS AND TIMELINE FOR RENEWAL OF MEASURE Z; A VIGOROUS CAMPAIGN WILL BE RUN AND NO MEASURE Z FUNDS WILL BE USED FOR THE CAMPAIGN. THE ZOO'S OWN EARNED REVENUE WILL BE USED AND A SEPARATE 501(c)(4) FORMED TO RUN THE CAMPAIGN, BUT HE WILL REQUEST THAT THE AUTHORITY USE MEASURE Z FUNDS FOR THE COST OF PLACING THE RENEWAL ON THE BALLOT.**

**DIRECTION WAS GIVEN TO STAFF BY ACTING CHAIRMAN TOSTE TO WORK WITH FRESNO CHAFFEE ZOO CORPORATION STAFF TO DEVELOP ORDINANCE LANGUAGE FOR PRESENTATION AND VOTE AT THE NEXT MEETING, AND TO NOTIFY CHAIR AND VICE CHAIR WHEN MEETINGS ARE HELD WITH ZC AND ZA ON ITS DEVELOPMENT.**

**CITIZEN JOAN LEROUX AND RICHARD HARRIMAN ALSO ADDRESSED THE BOARD.**

**Addendum**

Receive presentation on Fresno's Chaffee Zoo Corporation *Policy on the Procurement of Goods and Services, Including the Bidding & Selection Process for Construction Projects*, and direct staff to return at the next meeting with a resolution concurring with the Policy.

**DIRECTOR BARTON EXPLAINED A MINOR CHANGE TO THE POLICY THAT ALLOWS THE CHOICE OF SPECIALIZED ARTISANS WHERE THERE ARE ARTISTIC COMPONENTS TO PROJECTS, SUCH AS THE SEA LION COVE ROCK WORK DETAIL OF SEA STARS AND MUSSELS OR SCULPTURES.**

**COMMENTS WERE RECEIVED FROM MS LEROUX.**

7. Approve Fresno Chaffee Zoo request for 2014 Measure Z Operating funds totaling \$3,928,683 for reimbursement of the Animal, Education, Maintenance, and Visitor Services Departments Salary and Benefits, and Bank Fees to wire reimbursement funds to the Zoo

**APPROVED – RW/JG -5 AYES, 0 OPPOSED; MEMBERS HERZOG AND STRATFORD WERE ABSENT.**

**MEMBERS DIRECTED THAT IN THE FUTURE, TREASURER JEFF BLANKS PROVIDE REPORTS WITH REVENUE PROJECTIONS COMPARED TO THE ZOO CORPORATION'S BUDGET, AND ZOO CORPORATION PROJECTS' COSTS COMPARED WITH FUNDS THAT THE ZOO AUTHORITY HAS APPROVED FOR PROJECTS.**

**PUBLIC COMMENTS WERE ALSO RECEIVED BY MS LEROUX.**

8. Approve Fresno Chaffee Zoo request for 2014 Measure Z Capital funds totaling \$20,250 for animal acquisitions and transportation, and bank fees for reimbursement of capital claims

**APPROVED – RW/JG -5 AYES, 0 OPPOSED; MEMBERS HERZOG AND STRATFORD WERE ABSENT.**

**MR. GOLDMAN CLARIFIED THAT THE ZOO AUTHORITY'S POLICY REQUIRES A CAPITAL FUNDS REQUEST FOR ANIMAL ACQUISITIONS AND TRANSPORTATION.**

**AT 10:15 AM, Mr. BAINES EXCUSED HIMSELF FROM THE MEETING.**

9. Receive staff report on budgeted administrative hours to date and provide direction to staff  
**BOARD COORDINATOR CATHY CROSBY UPDATED MEMBERS, AND DIRECTION WAS RECEIVED FROM CHAIRMAN TOSTE FOR FUTURE UPDATES AS NEEDED, AND HE STATED THAT THE ADMINISTRATIVE BUDGET COULD BE ADJUSTED, IF NECESSARY. MS CROSBY ALSO INFORMED THE MEMBERS THAT BOARD CLERK CHRISTINA CHAPARRO WAS LEAVING TO PURSUE HER MASTER'S DEGREE, AND REQUESTED DIRECTION FROM MEMBERS TO PREPARE A CERTIFICATE OF APPRECIATION TO**

**PRESENT TO HER. VICE CHAIRMAN GRAY ASKED AND THE CHAIRMAN CONFIRMED THAT A CERTIFICATE WOULD BE PREPARED.**

**MR. HARRIMAN ASKED ABOUT BOARD MEMBER TERMS, AS SHOWN ON THE BOARD'S WEBSITE. MS. CROSBY CONFIRMED THAT MEMBERS LYLES AND STRATFORD HAD BEEN RE-APPOINTED, BUT MR. WATERHOUSE WAS STILL AWAITING THE BOARD OF SUPERVISORS' ACTION ON HIS APPOINTMENT.**

10. Reaffirm next meeting dates or set new date(s).

Adopted meeting dates	February 26, 2014 March 26, 2014
Reserved meeting dates	April 30, 2014 May 28, 2014

**MR BARTON STATED THAT THEY HOPED TO BRING THE ORDINANCE LANGUAGE FOR A FIRST READING IN FEBRUARY, AND HAVE THE SECOND READING AND MAKE A REQUEST FOR THE WATER PLAY AREA IN MARCH. ACTING CHAIRMAN TOSTE ASKED AND COUNSEL KELLEY CONFIRMED THAT A MARCH 12 MEETING DATE WOULD ALLOW SUFFICIENT TIME BETWEEN MEETINGS.**

**REAFFIRMED FEBRUARY 26, 2014 AND APPROVED MARCH 12, 2014 MEETING DATES – RW/JG - 4 AYES, 0 OPPOSED; MEMBERS BAINES, HERZOG AND STRATFORD WERE ABSENT.**

11. Chair's comments

**ACTING CHAIRMAN TOSTE STATED HOW MUCH HE ENJOYED PRESENTING THE ANNUAL REPORT TO THE BOARD OF SUPERVISORS, AND ATTENDING THE GROUNDBREAKING FOR AFRICAN ADVENTURE. HE COMPLEMENTED MR. BARTON, AND WAS PLEASED TO BE A PART OF SUCH A POSITIVE AND UNIFYING COMMUNITY EVENT.**

12. Closed Session

Conference With Legal Counsel – Anticipated Litigation (Government Code section 54956.9(d)(2)) (1 case).

**CLOSED SESSION WAS CALLED AT 10:27 BY THE CHAIRMAN. THE MEETING RESUMED AT 10:54 AM, AT WHICH TIME THE CHAIRMAN STATED THERE WAS NO REPORTABLE ACTION.**

13. Adjourn

**APPROVED -- RW/JG -- 4 AYES, 0 OPPOSED; MEMBERS BAINES, HERZOG AND STRATFORD WERE ABSENT.**

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Invoice for Professional Services in Support of the Zoo Authority  
Billing Hours and Expenses for November and December 2013

Invoice Number 01-ZOO-022614

January 29, 2014

TO: Zoo Authority Board  
c/o County of Fresno  
2220 Tulare St, 6th Floor MS 214  
Fresno, CA 93721

Department / Title	Hours	Rate	Cost	Fiscal Year 13-14
<i>Financial Reporting &amp; Audits</i>				
<i>Division Chief</i>	0.00	\$79.11	\$0.00	
<i>Supervising Accountant</i>	0.00	\$80.06	\$0.00	
<i>Accountant I</i>	0.00	\$60.14	\$0.00	
<i>Public Works &amp; Planning</i>				
<i>Analyst III</i>	73.50	\$63.10	\$4,637.85	
<i>Office Assistant II</i>	12.00	\$35.51	\$426.12	
<i>County Counsel</i>				
<i>Assistant County Counsel</i>	4.50	\$113.00	\$508.50	
<b>Professional Services Total</b>	<b>90.00</b>		<b>\$5,572.47</b>	<b>\$51,144.28</b>
<i>Postage</i>			17.96	
<b>Office Expense Total</b>			<b>\$17.96</b>	<b>\$3,391.88</b>
			<b>\$5,590.43</b>	<b>\$54,536.16</b>
			<b>Invoice Total</b>	<b>FY 12-13 Total</b>





**Fresno County Zoo Authority  
Treasurer's Report  
Unaudited Cash Basis  
For the Month Ended January 31, 2014**

Summary of Measure Z Proceeds			
Tax Proceeds Received:			
- Measure Z - Sales Tax Proceeds		\$	836,700.00
Total Proceeds Received:		\$	836,700.00
Tax Proceeds Allocated:			
- Allocation to Zoo Authority Fund (2%)			16,734.00
- Allocation to Trust Fund for Operations and Capital Projects (98%)			819,966.00
Total Proceed Allocations		\$	836,700.00
Cash Balance by Fund			
<b>Zoo Authority Fund</b>	<b>&gt;&gt; Administrative Fund</b>	<b>2%</b>	
	Beginning Cash Balance	\$	1,025,652.26
Receipts:	- Measure Z Sales Tax Proceeds		16,734.00
	- Interest Received		663.00
Disbursements:	- PeopleSoft Charges		(54.32)
	- Professional Services		(16,676.24)
	- Office Expense		(46.70)
	Net Increase/(Decrease) to Cash		619.74
	<b>Ending Cash Balance - Zoo Authority Administrative Fund</b>	<b>\$</b>	<b>1,026,272.00</b>
<b>Trust Fund for FCZC Operations and Capital Projects</b>	<b>98%</b>		
	Beginning Cash Balance	\$	54,202,348.14
	<b>&gt;&gt; Operations Fund</b>		
	Beginning Cash Balance		5,132,074.38
Receipts:	- Measure Z Sales Tax Proceeds		273,322.00
	- Interest Received		3,338.58
	Net Increase/(Decrease) to Cash		276,660.58
	<b>Ending Cash Balance - Available for Operations</b>	<b>\$</b>	<b>5,408,734.96</b>
	<b>&gt;&gt; Capital Facilities Project Fund</b>		
	Beginning Cash Balance	\$	49,070,273.76
Receipts:	- Measure Z Sales Tax Proceeds		546,644.00
	- Interest Received		31,453.31
	Net Increase/(Decrease) to Cash		578,097.31
	<b>Ending Cash Balance - Available for Capital Projects</b>		<b>49,648,371.07</b>
	<b>Ending Balance Available for Operations and Capital Projects</b>	<b>\$</b>	<b>55,057,106.03</b>
	<b>Total Interest Received During the Month</b>		<b>35,454.89</b>

By Staff \_\_\_\_\_

Date \_\_\_\_\_

Accepted \_\_\_\_\_

Date \_\_\_\_\_

\* Interest receipts are recorded in the month received rather than in the month earned and were calculated on an annual percentage rate of 1.252 as of December 31, 2013.



# Fresno County Zoo Authority

## SUMMARY OF MEASURE Z SALES TAX PROCEEDS

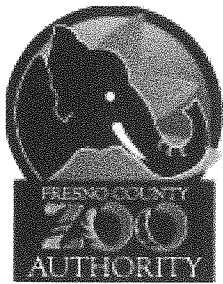
	PRIOR FISCAL YEARS								CURRENT FISCAL YEAR			
	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014			
	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	BUDGETED	ACTUAL	BUDGET TO ACTUAL	
	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	TAX RECEIPTS	VARIANCE	
July	\$ 700,400	\$ 671,500	\$ 819,900	\$ 813,500	\$ 671,700	\$ 659,300	\$ 719,800	\$ 826,000	\$ 867,300	\$ 903,500	\$ 36,200	4.17%
August	933,800	895,400	1,093,200	1,084,700	885,300	857,600	921,200	1,033,100	1,084,755	1,106,000	21,245	1.96%
September	764,524	1,453,498	1,060,279	930,087	810,940	895,691	1,057,603	1,028,369	1,079,787	1,097,605	17,818	1.65%
October	705,400	679,300	853,500	792,200	678,000	677,000	694,100	850,500	893,025	857,400	(35,625)	-3.99%
November	940,500	1,471,000	1,138,000	1,056,300	743,300	879,500	878,500	1,056,800	1,109,640	1,143,200	33,560	3.02%
December	1,324,459	1,047,118	827,112	872,815	971,061	932,350	1,240,028	1,083,021	1,137,172	1,076,977	(60,195)	-5.29%
January	676,000	813,700	831,200	766,900	719,900	710,700	770,100	799,900	839,895	836,700	(3,195)	-0.38%
February	901,300	1,081,800	1,108,200	841,000	944,000	919,900	978,600	1,086,700	1,141,035	-	-	
March	1,319,000	905,577	762,907	959,801	628,563	821,858	1,006,649	1,021,734	1,072,821	-	-	
April	678,900	748,000	699,000	652,000	594,300	618,400	716,100	846,500	888,825	-	-	
May	905,200	997,300	932,000	860,800	847,200	876,500	897,100	1,493,700	916,595	-	-	
June	1,113,269	900,178	1,026,580	730,781	821,511	963,040	1,191,689	1,015,391	916,595	-	-	
Total	\$ 10,962,752	\$ 11,664,371	\$ 11,151,878	\$ 10,360,884	\$ 9,315,775	\$ 9,811,839	\$ 11,071,469	\$ 12,141,715	\$ 11,947,445	\$ 7,021,382	\$ 9,808	0.14%

TOTAL MEASURE Z PROCEEDS FROM INCEPTION \$ 94,203,918



**Fresno County Zoo Authority  
Receipt of Interest  
Unaudited Cash Basis  
For the Month Ended  
January 31, 2013**

Summary of Quarter Three Interest Receipts				
Fund	Subclass	Description	1st Alloc. Jan	Interest Received
4845	10000	Zoo Authority	663.00	\$ 663.00
4850	10000	FCZC - Operations	3,338.58	3,338.58
4850	42700	FCZC - CP	31,453.31	31,453.31
<b>Total</b>			<b>\$ 35,454.89</b>	<b>\$ 35,454.89</b>



# **Fresno County Zoo Authority** **Capital Projects Cash Flow** **For the Month Ended January 31, 2014**

Cash Balance as of 1/31/14	\$	49,648,371
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**ADDITIONS:**

*Estimated Revenues Through December 2014	\$	7,851,535
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**DEDUCTIONS (earmarked projects, paid through claim 2013-7C):**

2014 Graphics	33,599	
2014 Reptile Plaza	50,000	
2014 Entrance/Vault	85,000	
2014 Cobra Exhibit	172,451	
2014 Water Play Area	100,000	
2014 Animal Acquisition	40,000	
2014 Water Play Area - addition	1,400,000	
2014 Utility Design	290,000	
2014 African Project Request	51,699,682	
2014 Komodo Dragon (2nd qtr 2014)	1,200,000	
2013 Utility Design**	969,829	
2013 Reptile House	102,012	
2012 Tropical Treasures	66,817	
2012 Africa Design	560,222	
2012 Exploration Station	100,000	
2012 Sea Lion Construction***	-	
<b>Total Deductions:</b>		\$ (56,869,612)

<b>****TOTAL:</b>	\$	630,294
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**\*Note: actual revenues used for Jan and Feb 2014. Estimated revenues for Mar-Jun 2014 provided during budget process. For Jul-Dec 2014, used actuals/projections from Jul-Dec 2013. Estimated interest based on 2013 actual interest received**

**\*\* Per Brian Goldman, ZC will not utilize \$186,000 of this utility request**

**\*\*\* Per Brian Goldman, ZC finished billing for SLC on claim 2013-4C**

**\*\*\*\*Conservatively, in December 2014 cash flows will slightly exceed total earmarked projects; however, this assumes that all amounts within each project are spent, and that all projects will be completed and paid for at this point. Revenue will continue under current measure through April 2015, and interest will continue to be apportioned quarterly**



**Fresno County Zoo Authority  
Operations Cash Flow  
For the Month Ended January 31, 2014**

Cash Balance as of 1/31/14 \$ 5,408,735

**ADDITIONS:**

\*Estimated Revenues Through December 2014 \$ 3,706,770

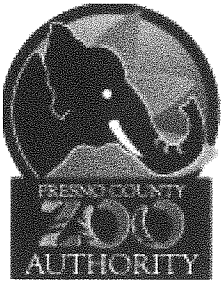
**DEDUCTIONS (Remaining budgets, paid through claim 2013-11):**

2014 Visitor Services	635,165	
2014 Animal	1,878,286	
2014 Maintenance	656,458	
2014 Education	758,654	
2014 Interest/Bank Charges	370	
2013 **Visitor Services	74,532	
2013 **Animal	201,630	
2013 **Veterinary	25,397	
2013 **Maintenance	159,206	
2013 **Education	45,912	
2013 **Interest/Bank Charges	170	
2012 X-Ray Systems	125,000	
<b>Total Deductions:</b>		<u>\$ (4,560,780)</u>

**TOTAL:** \$ 4,554,725

**\*Note: actual revenues used for Jan and Feb 2014. Estimated revenues for Mar-Jun 2014 provided during budget process. For Jul-Dec 2014, used actuals/projections from Jul-Dec 2013. Estimated interest based on 2013 actual interest received**

**\*\*Zoo Operations will not use all of 2013 budgeted funds**



**Fresno County Zoo Authority  
Zoo Authority Cash Flow  
For the Month Ended January 31, 2014**

Cash Balance as of 1/31/14 \$ 1,026,272

**ADDITIONS:**

\*Estimated Revenues Through December 2014 \$ 234,859

**DEDUCTIONS (Remaining budgets, paid through claim 10-ZOO-120613):**

2014 Telephone Charges	500	
2014 Memberships	1,000	
2014 Office Expense	5,724	
2014 Postage	1,479	
2014 PeopleSoft Financials Charges	330	
2014 Professional Services	99,041	
2014 Data Processing Services	3,000	
2014 Publications & Legal Notices	1,000	
2014 Trans, Travel & Education	5,000	
2014 Approp For Contingencies	95,306	
2015 **Estimated Professional Services	68,697	
<b>Total Deductions:</b>		<u>\$ (281,078)</u>

**TOTAL:** \$ 980,053

**\*Note:** actual revenues used for Jan and Feb 2014. Estimated revenues for Mar-Jul 2014 provided during budget process. For Jul-Dec 2014, used actuals/projections from Jul-Dec 2013. Estimated interest based on 2013 actual interest received

**\*\*Estimated 50% of FYE 14 budget for Professional Services**

**\*\*\*Zoo Authority will not use all of its 2014 budget**

**DRAFT**



**FY14 January Financial Report**

**Fresno County Zoo Authority**

**February 26, 2014**

## Discussion of Financial Results

### Liquid Assets:

	<u>1/31/2014</u>	<u>12/28/2013</u>	<u>12/31/2012</u>
Cash*	(\$43,480)	\$647,758	\$425,865
Short-term Investments	\$61,787	\$461,765	\$11,391
Long-term Investments	\$5,026,942	\$5,103,516	\$4,587,106
Endowment/Board Designated	<u>\$3,848,112</u>	<u>\$3,935,641</u>	<u>\$3,328,648</u>
	\$8,893,361	\$10,148,680	\$8,353,010

### Accounts Receivable:

	\$1,512,153	\$1,261,055	\$2,170,007
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### Accounts Payable/Accrued Liabilities:

Accounts Payable	\$390,617	\$1,009,592	\$1,058,465
Accrued Liabilities	<u>\$59,373</u>	<u>\$136,896</u>	<u>\$307,287</u>
	\$449,990	\$1,146,488	\$1,365,752

### Net Assets:

Unrestricted	\$27,458,432	\$27,642,265	\$23,573,785
Temporarily Restricted	\$588,426	\$580,743	\$379,376
Permanently Restricted	<u>\$46,979</u>	<u>\$47,952</u>	<u>\$40,850</u>
	\$28,093,837	\$28,270,960	\$23,994,011

### Measure Z Balance @ 12/31/2013

Operating	\$5,132,074
Capital Funds	<u>\$49,070,274</u>
	\$54,202,348

\* Cash transfer recorded early February



# January 2014

MTD Attendance				Increase/ Decrease
	2014	2013		
Attendance	46,505	29,351		58%
Paid	26,664	15,647		70%
Members	16,645	11,724		42%
Group	343	364		-6%
Other	2,853	1,616		77%
Giraffe Feeding	5,832	4,429		32%
Capture Rate	22%	15%		43%
Stingray Bay	13,722	8,872		55%
Capture Rate	51%	30%		70%
Winged Wonders				
MTD Revenue				Increase/ Decrease
	2014	2013		
Admissions	\$140,611	\$83,659		68%
Per Cap	\$5.27	\$2.85		85%
Giraffe Feeding	\$12,247	\$9,669		27%
Per Cap	\$0.46	\$0.33		39%
Stingray Bay	\$16,003	\$9,587		67%
Per Cap	\$0.60	\$0.33		84%
Membership	\$62,716	\$39,205		60%
Contracted Services				
Food Services	\$17,090	\$8,844		93%
Per Cap	\$0.64	\$0.30		113%
Gift Shop	\$18,986	\$11,405		66%
Per Cap	\$0.71	\$0.39		83%

## Key:

Equal to or ahead of 2013  
2% or less behind 2013  
More than 2% behind 2013

YTD Attendance				Increase/ Decrease
	2014	2013		
Attendance	46,505	29,351		58%
Paid	26,664	15,647		70%
Members	16,645	11,724		42%
Group	343	364		-6%
Other	2,853	1,616		77%
Giraffe Feeding	5,832	4,429		32%
Capture Rate	22%	15%		43%
Stingray Bay	13,722	8,872		55%
Capture Rate	51%	30%		70%
Winged Wonders				
YTD Revenue				Increase/ Decrease
	2014	2013		
Admissions	\$140,611	\$83,659		68%
Per Cap	\$5.27	\$2.85		85%
Giraffe Feeding	\$12,247	\$9,669		27%
Per Cap	\$0.46	\$0.33		39%
Stingray Bay	\$16,003	\$9,587		67%
Per Cap	\$0.60	\$0.33		84%
Membership	\$62,716	\$39,205		60%
# of Members				
Contracted Services				
Food Services	\$17,090	\$8,844		93%
Per Cap	\$0.64	\$0.30		113%
Gift Shop	\$18,986	\$11,405		66%
Per Cap	\$0.71	\$0.39		83%

2013 Unaudited
691,320
374,580
154,892
66,013
95,835
76,964
11%
204,765
30%
120,851
\$2,180,254
\$3.15
\$167,450
\$0.24
\$272,757
\$0.39
\$779,902
13,713
\$274,610
\$0.40
\$350,319
\$0.51

# Fresno's Chaffee Zoo Corporation

## Balance Sheet

January 2014

	<b>FY14 @ 1/31/14</b>	<b>FY13 @ 12/28/13</b>	<b>FY12 Unaudited</b>
<b>ASSETS</b>			
Cash	(\$43,480)	\$647,758	\$425,865
Short Term Investments	\$61,787	\$461,765	\$11,391
Long Term Investments	\$8,875,054	\$9,039,157	\$7,915,754
Accounts Receivable	\$1,512,153	\$1,261,055	\$2,170,007
Prepaid Expenses	\$187,537	\$96,377	\$266,723
Inventory	\$0	\$0	\$0
Building, Equipment, Vehicle and Furniture (net)	\$2,488,598	\$2,499,254	\$1,217,643
Construction in Progress	\$4,851,422	\$4,801,327	\$2,891,505
Exhibits	\$10,610,756	\$10,610,756	\$10,460,875
<b>TOTAL ASSETS</b>	<b><u>\$28,543,828</u></b>	<b><u>\$29,417,449</u></b>	<b><u>\$25,359,763</u></b>
<b>LIABILITIES AND NET ASSETS</b>			
<b>Liabilities</b>			
Accounts Payable/Accrued Liabilities	\$449,990	\$1,146,488	\$1,366,723
<b>Total Liabilities</b>	<b><u>\$449,990</u></b>	<b><u>\$1,146,488</u></b>	<b><u>\$1,366,723</u></b>
<b>Net Assets</b>			
Fund Balance-Unrestricted	\$27,458,433	\$27,642,265	\$23,572,814
Fund Balance-Temporarily Restricted	\$588,426	\$580,743	\$379,376
Fund Balance-Permanently Restricted	\$46,979	\$47,952	\$40,850
<b>Total Net Assets</b>	<b><u>\$28,093,837</u></b>	<b><u>\$28,270,960</u></b>	<b><u>\$23,993,040</u></b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b><u>\$28,543,828</u></b>	<b><u>\$29,417,449</u></b>	<b><u>\$25,359,763</u></b>

Unrealized gain/(loss) on investments of (\$170,293) at 1/31/14 and \$876,0558 at 12/31/13 . Impacts both Long Term Investments and Net Assets.

# Fresno's Chaffee Zoo Corporation

## Income Statement

@ January 31, 2014

	FY14 Budget	Current Month			FY13 Unaudited	FY12 Audited
		Budget	Actual @ 1/31/14	Variance		
<b>REVENUE</b>						
<b>Self Generated Revenue</b>						
Admissions	\$2,140,785	\$93,125	\$140,611	\$47,486	\$2,180,254	\$1,816,543
Adopt an Animal	\$35,000	\$6,500	\$4,865	(\$1,635)	\$36,582	\$25,290
Board Designated for Endow	\$50,000	\$0	\$0	\$0	\$83,224	\$31,298
Education	\$238,600	\$10,850	\$4,955	(\$5,895)	\$255,487	\$204,901
Food Services	\$266,000	\$12,000	\$17,090	\$5,090	\$274,610	\$230,324
Gift Shop	\$332,500	\$15,000	\$18,986	\$3,986	\$350,319	\$280,566
Giraffe Feeding	\$159,600	\$10,000	\$12,247	\$2,247	\$167,450	\$125,276
Grants/Fundraising	\$1,239,000	\$17,792	\$9,116	(\$8,676)	\$232,481	\$191,436
Group Event/Facility Rental	\$240,000	\$5,500	\$13,090	\$7,590	\$240,721	\$191,324
Interest Income	\$275,000	\$8,000	\$7,005	(\$995)	\$266,594	\$257,872
Investment Income	\$0	\$0	(\$170,293)	(\$170,293)	\$876,055	\$633,395
Membership	\$725,000	\$40,000	\$62,716	\$22,716	\$779,902	\$691,189
Special Events	\$493,100	\$0	\$0	\$0	\$479,664	\$419,160
Stingray Exhibit	\$272,650	\$10,550	\$16,003	\$5,453	\$272,757	\$219,535
Other	\$55,500	\$1,950	\$1,808	(\$142)	\$51,216	\$31,722
<b>Total Self Generated Revenue</b>	<b>\$6,522,735</b>	<b>\$231,267</b>	<b>\$138,198</b>	<b>(\$93,068)</b>	<b>\$6,547,317</b>	<b>\$5,349,831</b>
City of Fresno	\$0	\$0	\$0	\$0	\$0	\$0
Measure Z-Capital Funds	\$20,250	\$1,688	\$0	(\$1,688)	\$2,667,449	\$8,941,678
Measure Z Operating Funds	\$3,928,683	\$3,928,683	\$257,529	(\$3,671,154)	\$3,551,161	\$3,129,944
Transfer to/from Related Org.	\$0	\$0	\$0	\$0	\$34,300	\$0
<b>TOTAL REVENUE</b>	<b>\$10,471,668</b>	<b>\$4,161,637</b>	<b>\$395,727</b>	<b>(\$3,765,910)</b>	<b>\$12,800,226</b>	<b>\$17,421,453</b>

# Fresno's Chaffee Zoo Corporation

## Income Statement

@ January 31, 2014

	FY14 Budget	Current Month			FY13 Unaudited	FY12 Audited
		Budget	Actual @ 1/31/14	Variance		
<b>EXPENSES</b>						
<b>OPERATING EXPENSES</b>						
<b>Personnel Expenses</b>						
Administration	\$723,477	\$43,169	\$50,485	(\$7,316)	\$593,025	\$534,086
Animal	\$1,878,286	\$96,822	\$91,807	\$5,015	\$1,529,139	\$1,472,267
Education	\$758,654	\$38,433	\$38,054	\$379	\$778,791	\$687,294
Maintenance/Horticulture	\$656,458	\$36,423	\$27,337	\$9,086	\$446,823	\$480,231
Mem/Dev/Marketing	\$552,625	\$31,953	\$31,383	\$570	\$431,852	\$384,969
Veterinary	\$259,529	\$14,444	\$14,025	\$419	\$209,462	\$189,532
Visitor Services	\$635,165	\$31,487	\$29,156	\$2,330	\$543,246	\$519,240
<b>Total Personnel Expenses</b>	<b>\$5,464,194</b>	<b>\$292,730</b>	<b>\$282,246</b>	<b>\$10,484</b>	<b>\$4,532,339</b>	<b>\$4,267,619</b>
<b>Other Expenses</b>						
Advertising	\$212,500	\$17,167	\$11,646	\$5,520	\$309,678	\$288,933
Animal Services	\$305,400	\$24,867	\$21,944	\$2,922	\$329,953	\$279,857
Computer/Software	\$53,000	\$11,092	\$0	\$11,092	\$46,445	\$43,934
Conservation	\$65,000	\$5,417	\$0	\$5,417	\$66,650	\$25,891
Contracted Services	\$454,500	\$38,096	\$46,468	(\$8,372)	\$480,210	\$353,867
Depreciation Expense	\$285,720	\$23,935	\$23,344	\$591	\$215,891	\$415,059
Dues	\$40,630	\$3,386	\$856	\$2,530	\$33,627	\$35,619
Equipment	\$155,100	\$8,675	\$5,130	\$3,545	\$132,597	\$112,583
Fleet	\$31,900	\$2,658	\$1,098	\$1,560	\$29,771	\$36,410
Food/Catering	\$127,050	\$8,967	\$157	\$8,810	\$119,567	\$85,577
Insurance	\$142,000	\$11,833	\$152,433	(\$140,600)	\$131,597	\$123,804
Miscellaneous Business	\$51,345	\$3,796	\$185	\$3,611	\$30,210	\$24,059
Office Rental	\$20,000	\$1,667	\$0	\$1,667	\$6,471	\$0
Office Supplies	\$25,650	\$2,129	\$235	\$1,894	\$27,671	\$33,597
Postage	\$52,845	\$3,143	\$140	\$3,003	\$31,999	\$34,850
Printing	\$139,595	\$4,539	\$0	\$4,539	\$128,096	\$104,988
Professional Services	\$144,000	\$12,000	\$1,821	\$10,179	\$177,936	\$185,333
Repairs and Replacements	\$198,000	\$16,500	\$6,289	\$10,211	\$274,725	\$188,397
Service/Bank/Credit Card Fees	\$119,360	\$6,780	\$4,880	\$1,900	\$117,362	\$103,342

**Fresno's Chaffee Zoo Corporation**  
**Income Statement**  
@ January 31, 2014

	Current Month				FY12 Audited
	FY14 Budget	Budget	Actual @ 1/31/14	Variance	FY13 Unaudited
Signage	\$25,000	\$2,083	\$0	\$2,083	\$26,134
Specialized Services	\$35,350	\$2,946	\$689	\$2,257	\$35,042
Staff Development	\$71,250	\$5,521	\$4,674	\$847	\$39,224
Supplies	\$312,400	\$22,833	\$4,548	\$18,285	\$263,927
Telephone	\$36,800	\$3,067	\$756	\$2,311	\$38,245
Uniforms	\$25,650	\$1,887	\$3,298	(\$1,410)	\$33,978
Utilities	\$458,000	\$38,167	\$0	\$38,167	\$383,797
Other	\$29,550	\$1,475	\$13	\$1,462	\$30,224
<b>Total Other Expenses</b>	<b>\$3,617,595</b>	<b>\$284,624</b>	<b>\$290,604</b>	<b>(\$5,980)</b>	<b>\$3,326,672</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>\$9,081,789</b>	<b>\$577,354</b>	<b>\$572,850</b>	<b>\$4,504</b>	<b>\$7,594,292</b>
<b>Expansion/Nonoperating Exp.</b>					
Expansion/Nonoperating Exp. \$665,000		\$13,750	\$0	\$13,750	\$90,906
<b>Total Expansion/Nonoperating Exp. \$665,000</b>		<b>\$13,750</b>	<b>\$0</b>	<b>\$13,750</b>	<b>\$90,906</b>
<b>TOTAL EXPENSES</b>	<b>\$9,746,789</b>	<b>\$591,104</b>	<b>\$572,850</b>	<b>\$18,254</b>	<b>\$7,685,198</b>
<b>BEGINNING FUND BALANCE</b>	<b>\$28,270,960</b>	<b>\$28,270,960</b>	<b>\$28,270,960</b>	<b>\$0</b>	<b>\$14,256,785</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>\$724,879</b>	<b>\$3,570,533</b>	<b>(\$177,123)</b>	<b>(\$3,747,656)</b>	<b>\$9,736,255</b>
<b>ENDING FUND BALANCE</b>	<b>\$28,995,839</b>	<b>\$31,841,493</b>	<b>\$28,093,837</b>	<b>(\$3,747,656)</b>	<b>\$23,993,040</b>

# Measure Z Revenue Summary of Tax Proceeds

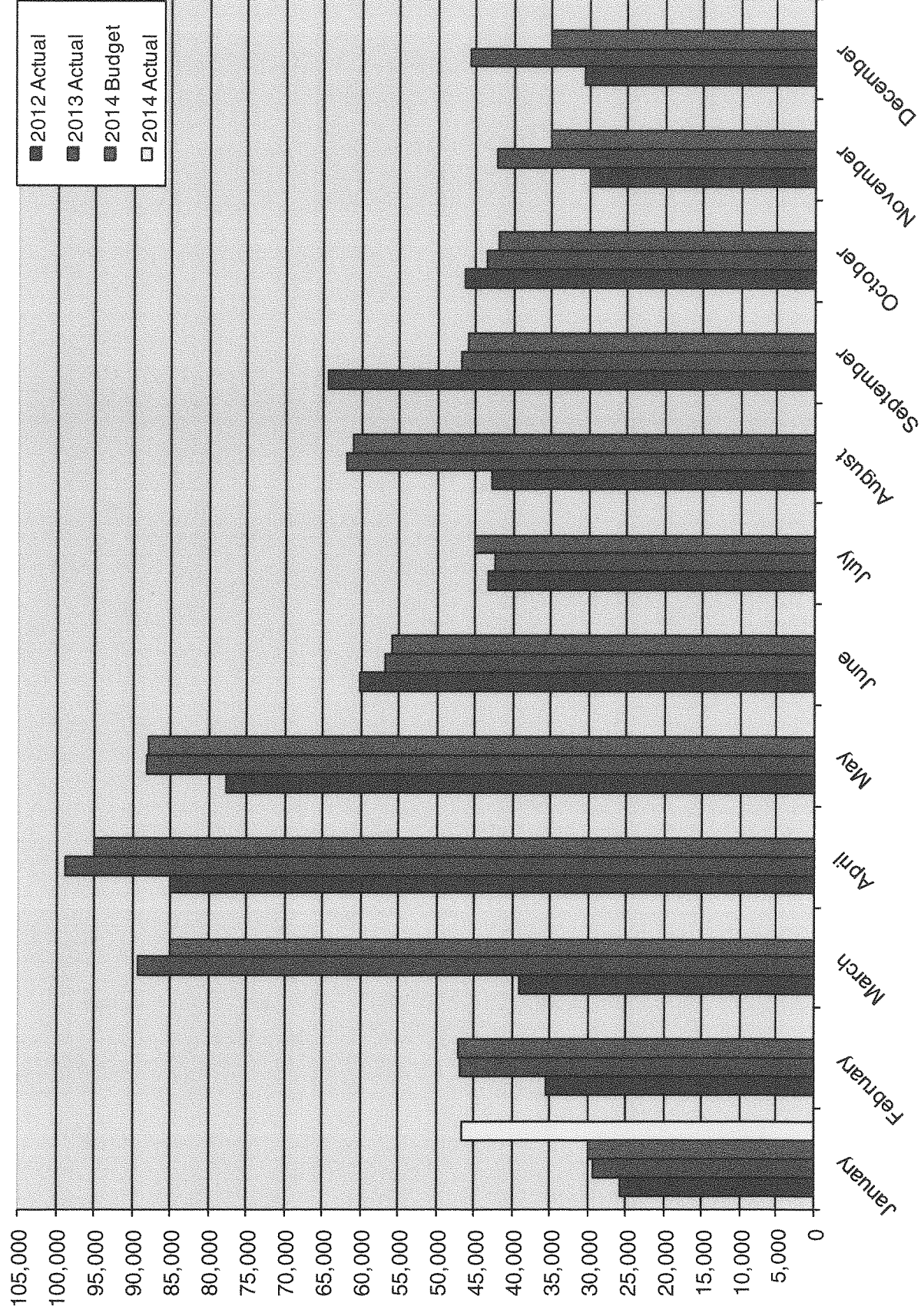
	2004-2005 ACTUAL	2005-2006 ACTUAL	2006-2007 ACTUAL	2007-2008 ACTUAL	2008-2009 ACTUAL	2009-2010 ACTUAL	2010-2011 ACTUAL	2011-2012 ACTUAL	2012-2013 ACTUAL	2013-2014 ACTUAL
July		\$700,400	\$671,500	\$819,900	\$813,500	\$671,700	\$659,300	\$719,800	\$826,000	\$903,500
August		933,800	895,400	1,093,200	1,084,700	885,300	857,600	921,200	1,033,100	\$1,106,000
September		764,524	1,453,498	1,060,279	930,087	810,940	895,691	1,057,603	1,028,369	\$1,097,605
October		705,400	679,300	853,500	792,200	678,000	677,000	694,100	850,500	\$857,400
November		940,500	1,471,000	1,138,000	1,056,300	743,300	879,500	878,500	1,056,800	\$1,143,200
December		1,324,459	1,047,118	827,112	872,815	971,061	932,350	1,240,028	1,083,021	\$1,076,977
January		676,000	813,700	831,200	766,900	719,900	710,700	770,100	799,900	
February		901,300	1,081,800	1,108,200	841,000	944,000	919,900	978,600	1,086,700	
March		1,319,000	905,577	762,907	959,801	628,563	821,858	1,006,649	1,021,734	
April		678,900	748,000	699,000	652,000	594,300	618,400	716,100	846,500	
May		905,200	997,300	932,000	860,800	847,200	876,500	897,100	1,493,700	
June	701,853	1,113,269	900,178	1,026,580	730,781	821,511	963,040	1,191,689	1,015,391	
<b>Total</b>	<b>\$701,853</b>	<b>\$10,962,752</b>	<b>\$11,664,370</b>	<b>\$11,151,879</b>	<b>\$10,360,883</b>	<b>\$9,315,775</b>	<b>\$9,811,839</b>	<b>\$11,071,469</b>	<b>\$12,141,715</b>	<b>\$6,184,682</b>

Total received from inception \$93,367,218

# **Accounts Receivable as of January 31, 2013**

• Fresno County Zoo Authority	\$1,222,056
• City of Fresno	\$ 204,905
• Sponsorships/Donations	\$ 47,500
• 3 <sup>rd</sup> Party Concessionaire Commission	\$ 36,098

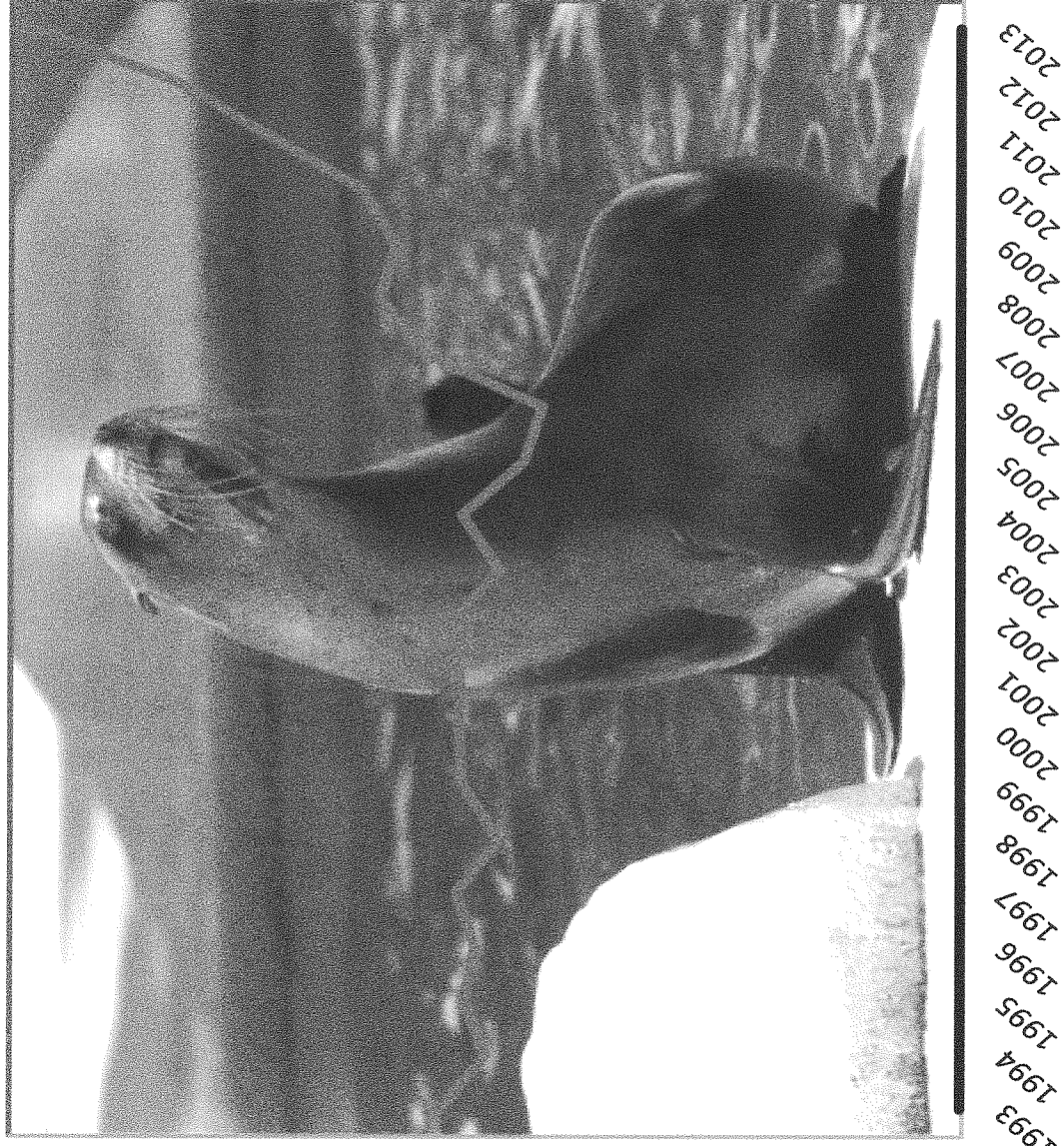
# Fresno Chaffee Zoo Attendance Comparison 2012 - 2014





# Fresno Chaffee Zoo Attendance Totals

700,000  
600,000  
500,000  
400,000  
300,000  
200,000  
100,000  
0



\* FCZC assumed management responsibility 2/2006

# Fresno County Zoo Authority Meeting 2014 Calendar

January						
Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

February						
Su		Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	

March						
Su	Mo	Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

April						
Su	Mo	Tu	We	Th	Fr	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

May						
Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

June						
Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

July						
Su	Mo	Tu	We	Th	Fr	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

August						
Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

September						
Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

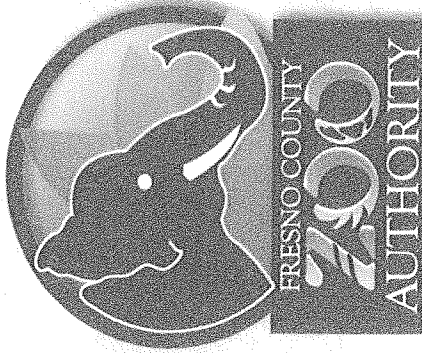
October						
Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

November						
Su	Mo	Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

December						
Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

## Fresno County Holidays

January 1	New Year's Day	May 6	Memorial Day	November 11	Veterans Day
January 20	Martin Luther King Day	July 4	Independence Day	November 27	Thanksgiving Day
February 17	Presidents' Day	September 1	Labor Day	November 28	County Holiday
March 31	César Chávez Day, observed	November 4	Election Day	December 25	Christmas Day



# *In Appreciation* OF YOUR SERVICE

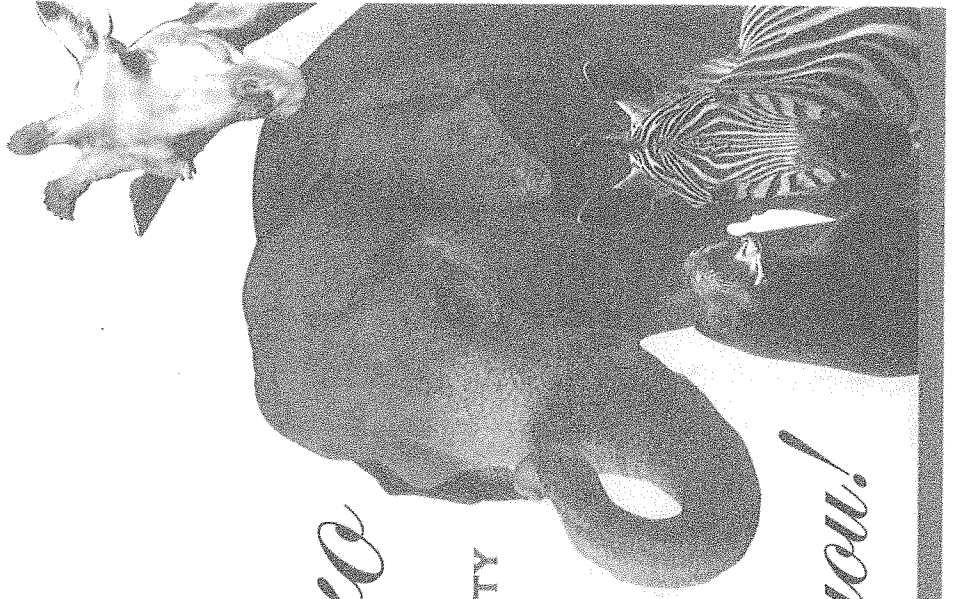
PRESENTED TO

*Christina Chapparo*

FOR YOUR SERVICE TO THE CITIZENS OF FRESNO COUNTY  
AS ZOO AUTHORITY CLERK FOR THE FRESNO COUNTY  
ZOO AUTHORITY BOARD, 2009 - 2014.

*Paul A. Toster, DM*  
CHAIRMAN

*Thank you!*



## Tiger cubs at Fresno Chaffee Zoo pouncing, growling, growing

By Ron Orozco The Fresno Bee February 3, 2014



The new Malayan tiger cubs at Fresno Chaffee Zoo are starting to see each other's adorable mugs. Since their birth Jan. 5, the two girls and two boys have done a lot of sleeping and playing. They stay in their own kind of playpen -- built with wooden bumper guards on a bed of grass hay in the tiger barn -- and are under the watchful eye of Mek, their mother. But their lives are starting to change. Those baby blue-gray eyes are seeing more.

The four Malayan tiger cubs born Jan. 5 at the Fresno Chaffee Zoo play in their enclosure Monday afternoon, Feb. 3, 2014.  
JOHN WALKER — THE FRESNO BEE

That includes a ball placed in the playpen Monday, when the cubs turned 30 days old. Some hissed at the ball. Others didn't see it, smacking their noses against it.

"Some can look at you -- and you can see they're looking at you," said Lyn Myers, assistant curator at the zoo. "Others are still glassy-eyed."

No one can pin it on their improved vision, but the cubs' growls at each other have gotten louder and their fights have become more frequent. Eventually, their eyes will turn golden in color. Mainly, the cubs sleep -- up to 20 hours a day. They also nurse when Mek says so. She isn't on a schedule. She nurses them every 20 minutes. But sometimes, two hours pass until she nurses them again. Everything's good. On Jan. 15, the cubs' weights ranged from 2 1/2 to 3 1/2 pounds. The range now is between 6 and 7 1/2 pounds.

There are only about 500 Malayan tigers remaining in the wild. The United States is the only country with a breeding program, which involves about 60 of the big cats in 26 zoos. Last year, two litters totaling seven Malayan tiger cubs were born in Little Rock, Ark., and Tampa, Fla.

Mek, who is considered fairly old to be a parent at 16 years, had a litter about three years ago at the San Diego Zoo. She was moved to Fresno specifically to breed since she had bred previously with Paka, the zoo's male. The cubs will not go into the outdoor enclosure for about another month, weather permitting. For now, visitors to the zoo can view the cubs on a live-feed video screen.

The reporter can be reached at (559) 441-6304 or [rorozco@fresnobee.com](mailto:rorozco@fresnobee.com).

Read more here: <http://www.fresnobee.com/2014/02/03/3748606/too-cute-tiger-cubs-at-fresno.html#storylink=cpy>